



Mike McKinstry

Investment Sales

Leasing

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206-999-7901

Mike has a diverse background that includes commercial real estate finance prior to focusing exclusively on investment sales. This has provided a wealth of transactional experience in the pre-development and construction process on a wide range of asset classes including apartments, healthcare properties, retail and office.

His high level of integrity and attention to client's needs has resulted in a loyal client base and an expanding network of buyers and sellers of investment grade real estate.

Partial List of Clients

Holland Partners

HAL Properties

The Freshwater Group

Merrill Gardens

Emeritus

Alexandria

Prescott Homes

MRM Properties

LCOR

MON, LLC

Pacific Ridge Homes

Quadrant Homes

Essex Property Trust

Trammel Crow Residential

Walsh Investments

Su Development

The Stratford Company

Bentall Kennedy

Intracorp

Legacy Partners Residential

CamWest Development

Prior to working at Yates Wood & MacDonald, Inc. Mike worked at Weyerhaeuser Mortgage Company, Income Property Division, providing construction and permanent financing for commercial development in the Puget Sound Region. As branch manager for Weyerhaeuser Mike was exposed to the major players in the development community and their projects.

Later, during a ten year affiliation with Kidder Mathews and Segner, Inc. Mr. McKinstry headed Financial Services and was exposed to major transactions in both investment sales and leasing by some of the Northwest's leading brokers.

Yates Wood and MacDonald, Inc. has provided a platform for diversification and personal growth in expanding his real estate career. Using his financial background as a basis, Mr. McKinstry has been able to focus on client needs whether financing their development projects with A&D loans, or leasing and sale of the completed projects.

Mr. McKinstry is currently managing Broker at Yates Wood & MacDonald, Inc.

Education

- B.A. 1970, University of Washington