

## Natalia Beran

---

Natalia Beran is an Investment Real Estate Broker, specializing in the marketing and sale of multifamily properties typically ranging from 5 to 100 units. Prior to joining Yates Wood & MacDonald, she was a Senior Associate with Kidder Mathews, where she quickly became one of their top producing agents. Natalia also worked as an asset manager with an organization in Vancouver, British Columbia, where she successfully managed a vast property portfolio and pursued and identified new business opportunities.

### Areas of Specialization

- Apartment Sales
- Asset Valuation and Market Analysis
- 1031 Exchanges

### Education

- British Columbia Institute of Technology; Certificate in Business Marketing, 1997
- University of Paris-La Sorbonne; International Diploma in French Literature, 1995
- Simon Fraser University; B.A., Liberal Arts, 1993

### Recent Transactions

Pacific Place	Olympia, WA	\$10,000,000	59-Units
Vanessa View Apartments	Puyallup, WA	\$4,400,000	38-Units
Tomlinson Apartments	Seattle, WA	\$3,100,000	19-Units
The Queen Anne	Seattle, WA	\$2,975,000	16-Units
Arbor Heights	Seattle, WA	\$2,300,000	22-Units
Matchless	Seattle, WA	\$2,150,000	8-Units
Zen Plaza	Seattle, WA	\$1,300,000	8-Units
Prospect Manor	Seattle, WA	\$1,290,000	7-Units
Fremont Apartments	Seattle, WA	\$938,000	6-Units
Greenwood Apartments	Seattle, WA	\$790,000	6-Units